TAOS REGIONAL AIRPORT

DEALER: Slate

FURNITURE BUDGET SUMMARY (Base Pricing - RFP submission)	
PASSENGER LOUNGE (A-I)	$31,500.42
PASSENGER LOUNGE (J-O)	$23,631.63
PASSENGER LOUNGE (P-S)	$16,028.07
CONFERENCE ROOM	$28,385.22
PILOT LOUNGE / OFFICE	$35,741.62
OUTDOOR	$24,108.79
SUBTOTAL	**$159,395.75**

ADDITIONAL COSTS	
TAX: 8.925%	$15,538.05
DELIVERY	$0.00
FREIGHT	$14,700.00
INSTALL	$18,466.67
STORAGE	Included
DESIGN FEES	$3,720.00
TOTAL FURNITURE COSTS (Base specifications)	**$211,820.46**

FURNITURE BUDGET SUMMARY (Revised August 2025)	
PASSENGER LOUNGE (A-I)	$37,420.33
PASSENGER LOUNGE (J-O)	$24,129.18
PASSENGER LOUNGE (P-S)	$18,081.80
CONFERENCE ROOM	$29,949.55
PILOT LOUNGE / OFFICE	$38,816.56
OUTDOOR	$26,045.41
SUBTOTAL	**$174,442.83**

ADDITIONAL COSTS	
TAX: 8.925%	Exempt
DELIVERY	$0.00
FREIGHT	$17,300.00
INSTALL	$21,310.90
STORAGE	Included
DESIGN FEES	$3,720.00
TARIFF RECOVERY CHARGE	$2,854.97
TOTAL FURNITURE COSTS	**$219,628.70**

**Estimated Monthly Storage Rate (applicable if installation is delayed past February 2026) - $995/mo.

TAOS REGIONAL AIRPORT | FURNITURE RFP FINANCIAL BID FORM

slate
an elements studio

		BASE PRICING - RFP SUBMISSION						Revised August 2025						
PASSENGER LOUNGE														
TAG	ITEM DESCRIPTION	MANUFACTURER	PRODUCT NAME	PRODUCT NUMBER	QTY	UNIT PRICE	EXTENDED PRICE	MANUFACTURER	PRODUCT NAME	PRODUCT NUMBER	QTY	UNIT PRICE	EXTENDED PRICE	Price Variance Explanation
A	High Back Wing Chair w/ DUAL upholstery	Keilhauer	Coy	COM $100/yd	4	$3,065.80	$12,263.18	Keilhauer	Coy	Dual Upholstery - COM	4	$3,039.61	$12,158.43	
B	3-Seat Sofa	Nienkamper	J+J Studio Low Back	COM $100/yd	2	$6,013.47	$12,026.93	Nienkamper	J+J Studio Low Back	COM Upholstery	2	$7,037.22	$14,074.43	Finish selection higher than original allowance
C	Wood Console Table	Blu Dot	Strut Wood Console	White Oak	2	$680.98	$1,361.96	Blu Dot	Strut Wood Console	White Oak	2	$789.71	$1,579.41	Manufacturer issued a price increase
D	Wood Side Table	Hive Modern / Cassina	Reaction Poetique Loop Table	Black Wood	1	$1,395.45	$1,395.45	Hive Modern / Cassina	Reaction Poetique Loop Table	Black Wood	1	$1,505.88	$1,505.88	Manufacturer issued a price increase
E	Metal Side Table	Bend Goods	Cono Table	Black	1	$297.39	$297.39	Wendelbo	Wedge Side Table, Low	Black Oak	1	$778.24	$778.24	Original product selection no longer available, reselection was required
F	Wood Stump Side Table	OFS	Denro	White Oak	3	$587.52	$1,762.57	OFS	Denro	White Oak	3	$608.47	$1,825.41	Manufacturer issued a price increase
G	Stool	Blu Dot	Invitation 24" Bench	Black on Ash	4	$266.30	$1,065.22	Carl Hansen	CH53 Oak Stool	Black Oak, Black Papercord	4	$738.24	$2,952.94	Original product selection no longer available, reselection was required
H	Wood Coffee Table	Blu Dot	Coco Coffee Table	Black Stained Wood	1	$646.74	$646.74	Blu Dot	Coco Coffee Table	Black Stained Wood	1	$789.71	$789.71	Manufacturer issued a price increase
I	Wood Coffee Table	Blu Dot	Low Space Coffee Table	White Oak	1	$680.98	$680.98	Blu Dot	Low Space Coffee Table	White Oak	2	$877.94	$1,755.88	Manufacturer issued a price increase
				SUBTOTAL BASE SPEC	19	$13,634.63	**$31,500.42**			**SUBTOTAL BASE SPEC**	20		**$37,420.33**	
PASSENGER LOUNGE														
TAG	ITEM DESCRIPTION	MANUFACTURER	PRODUCT NAME	PRODUCT NUMBER	QTY	UNIT PRICE	EXTENDED PRICE	MANUFACTURER	PRODUCT NAME	PRODUCT NUMBER	QTY	UNIT PRICE	EXTENDED PRICE	
J	Bar Height Table	Arcadia	Avelina 96x36x42h	Laminate/Wood	1	$5,294.15	$5,294.15	Nucraft	Tesano 108x36x42	Laminate	1	$6,805.06	$6,805.06	Reselection was made due to available finish options
K	Barstool	OFS	Raya	COM $75/yd	6	$1,225.23	$7,351.36	OFS	Raya	Grade 6/9	6	$1,235.76	$7,414.59	Manufacturer issued a price increase
L	Rocking Chair	Masaya	Amador Rocking Chair	Teak w/San Geronimo Pattern (Now Available)	6	$1,171.76	$7,030.59	Masaya	Amador Rocking Chair	Teak w/San Geronimo Pattern (Now Available)	3	$1,105.88	$3,317.65	
								Masaya	Amador Rocking Chair	Charcoal Wood w/Khaki Pattern	3	$1,294.12	$3,882.35	Finish selection higher than original allowance
M	Wood Side Table	Jayson Home and Garden	Darma Stool - Small	Black	2	$582.07	$1,164.13	Four Hands	Samson	Distressed Graphite Concrete	2	$160.06	$320.12	Original product selection no longer available, reselection was required
N	Wood Side Table	Jayson Home and Garden	Solo	Black	2	$582.07	$1,164.13	Jayson Home	Elias	Black Wood	2	$312.35	$624.71	Original product selection no longer available, reselection was required
O	Wood Side Table	Masaya	Batea Side Table	Charcoal	2	$813.64	$1,627.27	Masaya	Batea Side Table	Charcoal	2	$882.35	$1,764.71	Manufacturer issued a price increase
				SUBTOTAL BASE SPEC	19	$9,668.91	**$23,631.63**			**SUBTOTAL BASE SPEC**	19		**$24,129.18**	
PASSENGER LOUNGE														
TAG	ITEM DESCRIPTION	MANUFACTURER	PRODUCT NAME	PRODUCT NUMBER	QTY	UNIT PRICE	EXTENDED PRICE	MANUFACTURER	PRODUCT NAME	PRODUCT NUMBER	QTY	UNIT PRICE	EXTENDED PRICE	
P	Wood Dining Chair	Andreu World	Smile - All Wood	Beech	8	$586.69	$4,693.50	Andreu World	Smile - All Wood	Beech	8	$629.47	$5,035.76	Manufacturer issued a price increase
Q	Dining Table	Andreu World	Dual Base w/ 24" Dia Round Top	Ultra-matte laminate top	4	$697.50	$2,790.00	Andreu World	Dual Base w/ 24" Dia Round Top	HPL Laminate Top	4	$736.94	$2,947.76	Manufacturer issued a price increase
R	Metal Side Table	Naughtone	Tun Table		4	$1,079.89	$4,319.57	Naughtone	Tun Table		4	$1,468.18	$5,872.73	Manufacturer issued a price increase
S	Waste Receptacle	Magnuson Group	PIC dual compartment		5	$845.00	$4,225.00	Magnuson Group	PIC dual compartment		5	$845.11	$4,225.54	
				SUBTOTAL BASE SPEC	21	$3,209.08	**$16,028.07**			**SUBTOTAL BASE SPEC**	21		**$18,081.80**	
CONFERENCE ROOM														
TAG	ITEM DESCRIPTION	MANUFACTURER	PRODUCT NAME	PRODUCT NUMBER	QTY	UNIT PRICE	EXTENDED PRICE	MANUFACTURER	PRODUCT NAME	PRODUCT NUMBER	QTY	UNIT PRICE	EXTENDED PRICE	
T	Meeting Table	Bernhardt	Yuno	Traceless laminate	8	$1,373.48	$10,987.83	Bernhardt	Yuno	Woodgrain Laminate	8	$1,268.69	$10,149.55	
U	Meeting Chair	Bernhardt	I.A.M	Grade 8	16	$1,087.34	$17,397.39	Bernhardt	I.A.M	COM Upholstery	16	$1,237.50	$19,800.00	Finish selection higher than original allowance
				SUBTOTAL BASE SPEC	24	$2,460.82	**$28,385.22**			**SUBTOTAL BASE SPEC**	24		**$29,949.55**	
PILOT LOUNGE / OFFICES														
TAG	ITEM DESCRIPTION	MANUFACTURER	PRODUCT NAME	PRODUCT NUMBER	QTY	UNIT PRICE	EXTENDED PRICE	MANUFACTURER	PRODUCT NAME	PRODUCT NUMBER	QTY	UNIT PRICE	EXTENDED PRICE	
V	Sofa	Blu Dot	Thataway	Tait Charcoal	3	$1,746.02	$5,238.07	Davis	Elora Three Seat Sofa	Maharam Mode 466337-047 Prediction	3	$3,395.12	$10,185.35	Original product selection no longer available, reselection was required
W	Lounge Chair	Davis	Cova w/ Swivel Base	COM $75/yd	3	$2,723.13	$8,169.38	Davis	Cova w/ Swivel Base	Grade F	3	$2,726.47	$8,179.41	
X	Nesting Coffee Tables	HEM	Alle Medium + Large Table SET	Natural Oak	3	$1,090.76	$3,272.28	HEM	Alle Medium + Large Table SET	Natural Oak	3	$1,132.67	$3,398.01	Manufacturer issued a price increase
Y	Upholstered Desk Chair	Hay	About A Chair Fully Upholstered	Grade 4	2	$1,103.69	$2,207.39	Hay	About A Chair Fully Upholstered	Kvadrat Divina Melange 3 0	3	$993.55	$2,980.66	
Z	Upholstered Guest Chair	Arcadia	Nios Armless w/ Metal Legs	COM $75/yd	2	$874.09	$1,748.18	Arcadia	Nios Armless w/ Metal Legs	Grade 8+	2	$1,075.40	$2,150.80	Manufacturer issued a price increase. Finish selection higher than original allowance
1	Table Desk	HBF	Simple Desk 67x31	Oak, Black Paint	1	$2,026.53	$2,026.53	HBF	Simple Desk 67x31	Oak, Black Paint	2	$2,203.94	$4,407.88	Manufacturer issued a price increase
2	Table Desk w/ Additional Mobile B/B/F	HBF	Simple Desk 67x31 + BBF	Oak, Black Paint	1	$2,189.51	$2,189.51	Blu Dot	Mobile BBF	Black	2	$397.06	$794.12	Manufacturer issued a price increase
3	PO Desk and Task Chair	West Elm Work	Greenpoint L-Desk	Laminate, Black Paint	1	$2,856.18	$2,856.18	Steelcase	Currency L Desk and Storage	Laminate, Black Paint	1	$2,779.15	$2,779.15	
4a	Lockers - Double Door w/ Digi Lock	Heartwork	Basecamp 2 Door w/ Digi Lock	Paint	3	$1,324.81	$3,974.43	Heartwork	Basecamp 2 Door w/ Digi Lock	Paint	3	$1,313.73	$3,941.18	
4b	Lockers - Single Door w/ Digi Lock	Heartwork	Basecamp 1 Door w/ Digi Lock	Paint	3	$1,353.22	$4,059.66							
				SUBTOTAL BASE SPEC	22	$17,287.96	**$35,741.62**			**SUBTOTAL BASE SPEC**	22		**$38,816.56**	

TAOS REGIONAL AIRPORT | FURNITURE RFP FINANCIAL BID FORM

slate
an elements studio

		BASE PRICING – RFP SUBMISSION						Revised August 2025						
OUTDOOR														
TAG	ITEM DESCRIPTION	MANUFACTURER	PRODUCT NAME	PRODUCT NUMBER	QTY	UNIT PRICE	EXTENDED PRICE	MANUFACTURER	PRODUCT NAME	PRODUCT NUMBER	QTY	UNIT PRICE	EXTENDED PRICE	
5	Sofa w/ Cushion	Hay	Pallissade Sofa w/ Cushion	Rust	2	$994.57	$1,989.13	Hay	Pallissade Sofa w/ Cushion	Rust	2	$976.00	$1,952.00	
6	Lounge Chair w/ Cushion	Hay	Pallissade Lounge Chair w/ Cushion	Rust	4	$538.04	$2,152.17	Hay	Pallissade Lounge Chair w/ Cushion	Rust	4	$528.00	$2,112.00	
7	Teak Side Table	Gloster	Arbor Side Table	Teak	4	$1,808.53	$7,234.12	Gloster	Arbor Side Table	Teak	4	$1,808.53	$7,234.12	
8	Terrazzo Coffee Table	CB2	Terrazzo Black Outdoor Table	Black	2	$497.98	$995.96	Crate and Barrel	Ella Coffee Table	Graphite Gray Concrete	2	$657.88	$1,315.76	Original product selection no longer available, reselection was required
9	Concrete Composite Side Table	West Elm	Rounded Cutout	Black	4	$234.35	$937.41	West Elm	Dova	Aged Gray	4	$422.59	$1,690.35	Original product selection no longer available, reselection was required
10	Outdoor Trash Receptacle	Site Pieces	Monoline Litter Bin	Paint	4	$2,700.00	$10,800.00	Site Pieces	Monoline Litter Bin	Paint	4	$2,935.29	$11,741.18	Manufacturer issued a price increase
				SUBTOTAL BASE SPEC	20	$6,773.47	**$24,108.79**			**SUBTOTAL BASE SPEC**	20		**$26,045.41**	